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Mr. Wess and the Stainless Steel Cookware Party "Know what yall ladies can do with one of these here things when you get 'un with it?" the salesman asked passing a white baking dish their their the drew it back with the flipped the lid of the garbage can the like a shocked mouth, with his wing tipped toe. "ThRow it out!" he the the the transfer of the sale you can't get it clean." Then he let it drop two feet from his hand, plopping the the top the back with flat finesse.

Miss Dilmer coughed into for curled hand and refolded her arms beneath her collapsed bosom, turning as she heard shuffling in the doorway behind her.

Mr. Wess leaned on the trame of the door and wallow of his wad of tobacco from tert to right in his ruddy cheeks, where his eyes riveted on the salesman. Is fongling the change in the product his doverall, pockets and scanned the semicircle where Tynce's new wife craned her routlike neck toward the sparkling dis-

play of stainless steel cookware on the white stove. Her lank, black hair, whacked even from ear to ear, emphasized the wanness of her face. She swallowed and sat back in the stain the face of the swallowed and sat back in the straight chair stationed against the neutral wainscoting. Miss Dassie of on her right, swinging her elastic-boxed kince) leg to the rhythm of the porch swing's squeak, has wafted on the dusk through the hall.

The fragrance of fried ham lingered from supper and blended with the honeysuckle outside the open window.

"Know what else?" the salesman picked up, flashing Miss Dilmer's black iron frying pan with a flourish. "If you got a old man you want to get shed of, this here's the ticket. These thing's'll kill you dead! Look there," he demonstrated as he turned to the stove, striking two matches before the gas whooshed beneath the burner - attac Miss Dilmer had adjusted the knob and sat again, screwing her mouth to a ragged circle.

Mr. Wess scrubbed his feet and lay into the otherside of the doorway, his perfiwinkle eyes penetrating the back of the salesman whose apron tied in a static dainty bow.

"Awrighty". Now I fried up a plain lil ole piece of side-

meat, just like you ladies pro'bly done ever morning since you been married. Right? Right!" he said, turning towards them and sporting it semicircular with a dash. Then he dumped the contents into the gaping wasterasket and, with a deft swipe, when the bottom with Miss Dilmer's bleached dishrag, flapping it at them to exhibit the nasty stain.

A wave of "Oh, my's!" washed along the semicircle, over Mr. Wess's grunt.

"Pure ole irony rust," said the salesman. "That's what you're getting when you cook in one of these things. Know what you can do with it?"

They all looked at the garbage can before he flipped the leverand released it, as steam escaped around the clapped lid.

"Yessiree!" he said, brushing his hands again, leaning his narrow backside into the yellow gingham curtain concealing the cubboard. "That's what you don't have to put up with no more, not since we come out with our new, 1965, scientific, stainless steel cookware."

He turned to the stove, which dazzled statnless steel pots clamped with shimmering lids. One bobbled and he spun it, sealing it against the steam. The scent of cooked apples

"Wess"

shuddered like a hushed child.

"All your vitamins goes right up in the steam," he admonished.

On Tynce's wife's left Miss Alma nodded agreement, her how pet curle, like fustion marke, creeping on hur Himples a deveraly drawn brown hair pulling kaug as her double chin ducked. Her ears gleamed like pink shells.

"Now lessee," the salesman said. "Rice oughta be about done."

He peeked over the top of the stove, on confidential tiptoes, and removed the lid furning it up to the barebulb that furning it in the untangend flare the lotent an added boost the its should once, merthy, without generg both

"Yep," he said, proudly. "Now all you do is to take a reg'lar plate, a plain ole plate," he said, stalling as he dashed to the screened safe, lid in hand, grabbed a blue Currier & Ives plate, and rushed back to the pot daring to steam. He dumped the rice in a cake, balancing it on one for them to admire Manyh a weath g Skan.

Coarse "Ahs" emitted from the cresent of ladies.

"See anything on the bottom of the pot?" he asked at the H pinacle of the Mahs, extending the pot in the other hand for them to inspect.

"Not a dab," said Miss Dassie, looking at Miss Dilmer for confirmation.

She nodded absolutely, but retained her stern skepticism with her brown squirrel eyes.

"I bet you'd find yourself scouring it out before you knowed it," errupted Mr. Wess, pulling back and leaning through the door with boan hand remediation side. of the

"Not a chance," said the salesman, taking a ready rag and wiping it twice in a circle. It gleamed like politicated silver.

The ladies turned to Mr. Wess and glared at him.

"Well, it just looks to me like if we been amaking out with the old kind for this long, we can make out a while longer," Mr. Wess said, hesitantly.

"Glad you brung that up," said the salesman. "Gover'munt statistics shows that people that's bought this stuff lives twice as long as them that don't, sir."

"Well, I been deating Ma's cornbread out've a forn pan going on sixty years and ain't had nary trouble "cepting a bunion on my big toe."

"Wess"

The salesman laughed, and the ladies alternately chuckled alternately as they roved disregarding stares his way and resumed their focus on the spectacle in the austere kitchen.

"Now lessee how the meatloaf's coming along," the salesman said, turning back to the stove and peeking beneath the clamped lid, following the counterclockwise spin. The steam rose to his swarthy face and shot through his slick, black hair. "I swuannee, that do smell ready! Don't it, ladies?"

They leaned forward and inhaled.

indent"Yep," he said, busying himself with shuffling and shaking, apron strings fluttering on his tight posterior.

"We'll just leave this'un in the pot to keep it good and hot," he said, grasping the handle and passing along the semicircle, bypassing Mr. Wess in the door.

See how play and smooth it is?" he said.

"Ain't brown," said Miss Dilmer as it reached her, she grasped his wrist.

"Oh!" he said. "But you wouldn't want it to be. Ainit good for you."

"What about biscuits?" asked Mr. Wess.

"Oh!" he said. "I'm glad you brung that up. All you got

to do is to put'em right down in a little butter in this special nine-by-nine, stainless steel skillet and pop the lid on, Take it off in five or six minutes, and turn'em over, and let'em brown on the other side. And you got you the best danged biscuits you ever set you tooth.

"Fried biscuits," Mr. Wess stated flatly.

The ladies glanced him With their heavy disregard

He turned and moped off down the hall toward the parts

The night breeze, in synchrony with the lazy porch swing, blew droplets of his tobacco juice to the concrete steps as he spat into the dusty hydrangeas.

"Your corn come up yet, Mr. Wess?" asked Hat for the the wall of the that gant the

"Done and been apegging. Green as a gourd," said Wess, looking out.

"You don't say," said Hat." Mine's up, but it's mighty yeller. Reckon I'm gonna go on and fertilize it come Monday morning."

"If yall boys'ud plant it fur apart, yall wouldn't need

"Wess"

to go all out on fertilizer.

"Yall ain't took nary turn in the kitchen, yet. Is you?" he asked, surveying the silhouettes of double heads in the porch swing.

Tynce's hair resembled feathers ruffled on the crown; the back from of violet sky held it rising and falling as his feet scraped along the floor.

"Nope," he said. "Smells mighty good, though." "They set the table, yet?" asked Hoke.

"Ain't afixin to, the best've my estimation!" said Mr. Wess, leaning on the porch post and peering out as they he were looking for something suspicious in the corncrib surking in the they had such lower in the dust with times

"How come?" asked Hat, lost in the dark of the porch wall where he rocked back in a straight chair.

"I tell you how come. That'err big-shot cookpot peddler's showing off. Ain't no hand to cook, best I can tell," said Mr. Wess. "Come out here from Valosta to get him some pocket money, I expect."

"Well, wath't we s'posed to eat supper here?" asked Hoke, braking the swing with his foot.

Towarda

"That's what my ole lady told me," said Tynce in a squeaky voice.

Mr. Wess laughed - more of a mocking chuckle that caught on the breeze and carried down the forg lane and through the woods. "Boy, your ole lady's ready to clean out your pockets in there! He's got her ready to buy up the whole set."

"Naw," said Tynce. "She ain't the kind. Buys her shoes a size biggern her feet in case they grow some more. She's the savingest lil ole woman you ever seen."

"Yeh," said Hat. "I heared that before. Miss Dassie used to be the same-very way when we first got married. Now, come Saturday, she's ahankering to get to the gro'chrey store."

"They shore change," Mr. Wess said, musing into the gathering darkness.

"You wouldn't be aknowing," said Hoke.

"You ain't got to own no auteMOBILE to know what kind of gase mileage one gets," said Mr. Wess.

The stillness encased the solemn breathing on the porch as the breeze brought the aroma of food through the hall. Now and then a lid clanked, thwarted by an owl's pooting. The monutoes huy by mosquitoes brought comment states frequent clapping the night, the sec states food absents poper dates being by poper odd absents poper odd absents poper (tas)

"I ain't inerstid," Mr. Wess said, spitting again as the hall light flicked and the shadow of his immense belly spread over the clean swept yard.

He looked specutively back at the empty hall.

With a slow hand climbing up the swing chain, Hoke cleared her threat product "Tamp's been dead bettern four years, and they ain't nobody'ud blame you and Miss Dilmer if yall was to figger on acourting."

"I wouldn't have her on a Christmas tree!" Mr. Wess stated.

"Now, look ahere," Hat said, clanking his chair to the floor. "You could do a whole lot worser. They ain't a cleaner lil ole woman in Duran County."

"I ain't said they was nothing 'ticular wrong with her," Mr. Wess drawled. "I just ain't got no use for nary woman. I got Ma to take care of me."

"MA ain't gonna live forever," stated Hat. "Then what you gonna do?"

"I'll bach, if it comes to pit," mumbled Mr. Wess/ decidedly.

"How's Miss Thelma getting on, nowadays?" asked Tynce,

his flaxen face jutted forward.

"Still bothered by that ole rheumatiz in her right arm," said Mr. Wess. "I set in an bought her a bunch of britches stretchers last week to h'olp out on her 'orning."

"Well, they ain't no house big enough for no two women," said Hoke.

"That's the Lord's truth," Tynce said, leaving the swing to peer through the screen door.

to peer through the screen door. Mr. Wess Tooked at him and said: "Got you worried up, hul?" Boy, you best just go on and get your money roll out and get over with it. That lil ole wife of yourn's about bought everlast one of them new-fangled pots."

"Naw," Tynce said. "She ain't the wasting kind."

"Well, Miss Alma shore is," said Hoke, rising from the flailing porch swing to look through the door; his pocketed fists looked like tumors on his lean thighs.

"Hell, I'm starved plum to death," said Hat, rising also. "We eat supper ever night at six sharp. Why, I'm gener'ly done asleep by this time. What time you got, Mr. Wess?"

"Lemme see," said Mr. Wess, wedging between them in the hall light as he removed his pocket watch and peered at it, held it away, brought it near, and said, "Half past seven."

"Half past seven!" repeated Hat.

"Well, I don't know about the rest of yall, but I'm about ready to eat," said Hoke.

"Getting scared, boys?" teased Mr. Wess.

"Hongry," said Hat. "Pure-D hongréy's what we are."

"Well, come on, boys. I'll get yall in. But don't expect nothing but some raked out pots."

I Mr. Wess entered the screen door, which sported a tuff of white cotton to discourage houseflies, and the others shuffled behind him up the airy hall.

"Now, ladies," said the salesman. "We're about done. Wadn't that easy as falling off a log backards? See, yall could done be setting around on the front porch by now. Cooks itself. You could put you on a pot roast middle of the day and let it go til supper, and it'd cook itself. In fact, the more you lift the lid the worser it'll turn out."

"Wess"

"Mr. Jim," stammered Miss Dassie. "I got a question for you."

"Ask away," the salesman said.

"What if you was to not put no water in a pot of first acre peas, say, but that little dab you put in themfenglish peas. Wouldn't they scorch to the bottom?"

"Nope," said Jim. "The steam takes care of it. Remember you ain't aboiling no more. Yall dsteaming. And what does that do for yall?"

"Keeps the vitamins in," they responded in unison, end giggled like school girls.

"Now you got the notion," Jim laughed. "Lessee how it eats. What yall say?"

"Yeh," said Miss Alma, rising as she tugged her belt from beneath her large breasts to her waist. It slid back again.

"I'll try it out," said Miss Dilmer bravely, rising energetically as she patted the neat coils of braids on top of her head.

"I'm starved to death," said Miss Dassie. "Come on, Sugar," she said, turning to tug Tynce's bride from the chair.

"Got'em eating out've his hand," mumbled Wess. "They ain't give yall a thought," he added, looking back at the eager line along the hall wall.

He stepped forward and hooked his thumbs on the galluses of his overalls.

"Ain't yall forgetten about somebody?" he asked. The ladies turned from the oilclothed table where they were cawing like crows stealing pecans.

"Yall come on," said Miss Dassie, with her mouth cooling a hot apple wedge. "They's aplenty."

"Yeh, get on in here and get yall a plate out've the safe over there," said Miss Alma, dipping with regularity from the shiney pots.

Miss Dilmer marched to the screened safe and dealed plates like a deck of cards, to them. She thrust the final M' one at Wess's belly, grimacing at his smirking face.

Tynce's wife swiftly ladeled food to her plate, breaking in line to complete the process. Then she turned to Tynce and offered it to him like a silver platter laden with delicacies. He beamed.

"Better git your money out, boy. Or pin it down with a safepin," whispered Mr. Wess, trailing behind.

After all plates were filled and the bottom of the pots were exposed, Wess, who had scraped the bottoms, turned and looked slowly about the kitchen, waiting, shifting from foot to foot.

"Where abouts we s'posed to eat at?" he asked.

They all stopped eating where they sat or stood along the wall.

"See if you can7clean up this table, Mister, so we can set down to supper, like white folks," he commanded, turning on the salesman.

"I was just fixing to," he responded, turning from the stove he scrubbed. "But you alm

"But you ain't et," said Miss Dilmer with a fork of meat loaf hovering near her mouth.

"Oh!" Jim said. "I ain't hungry. Yall go on." And he began stacking pots and pans in the dishpan.

"You, a lil ole bitty thing, needs to eat ever chance you gft," said Miss Dassie.

"Yeh," said Miss Alma, with her mouth full. "You don't

want to lose your strength. Now do you?" "No um" "Nome," he said.

"Weren't nothing left," said Miss Dilmer, eyeing Mr. Wess accusingly, whose heaped plate barely made it to the table top as he pulled up a chair.

The ladies at his back chatted about who took what to Big Meeting on first Sunday and general improvements to be made on Jim's recipes, as the men joined Mr. Wess, elbowing to the table and digging in.

Mr. Wess watched the efficient clean-up from beneath hooded eyes as he ate rapidly but critically, separating carrots from peas. After he finished, he took his starched, white handkerchief and wiped it across his mouth, then his hands, and leaned forward, to replace it in his pocket.

"I bet you make a purty good living apeddling. Don't you?"

"You talking to me?" asked Jim, turning his professional

"Not all that good," he said, drying his hands and turning to face the front row audience of men. "We aim to serve please our customers first."

"You mean to tell us you're giving them cookpots away?" (no par Man (the laughed and the other three men joined him, even the puplice releaser. "I didn't think so," Interrupted Wess. "Well, what

you get for'em, all told."

"Well, you'd be surprized..." "All told," repeated Wess.

"Well, the same set at Sears and Roebuck - if you could even get'em-would cost you..." Jim said, holding the counter backwards and looking up as if the total were scribbled on the ceiling.

"We ain't inerstid in no Sears and Roebuck prices. What's yourn?" said Mr. Wess.

Tynce nodded and paused from his eating.

"Well, you got the twelve piece set here," he said, turning to the tidy stack of gleaming pots.

"I ain't acounting but six cook pots," said Mr. Wess. " But Then I ain't never been all that handy at 'rithmatic,

neither. Yall count six, boys?"

They mumbled six.

"Well, I meant with the lids," explained Jim, lifting one to the light.

"So you got to pay extre for the lids," said Wess, winking at Tynce who paled in the incandesence of the light over the table.

"Not exactly," said Jim. "Lessee," he said, lifting the manual in front of his face.

Mwess nudged Hat.

"Of course, you got a double boiler throwed in by putting one pot on top of another'un," said Jim, still reading behind the manual.

"So that's just one pot," said Wess, grinning. "Leaves five to total up."

"That ain't how we sell'em, Mister," said Jim, lowering the manual; then seeing the face, hid again behind it.

The front row remained rankling and waiting as the background rose and fell in the bug-circling kitchen.

"What yall reckon they worth, boys? asked Wess.

"All told?" asked Hat.

"Yeh?" said Wess.

"A good set like that oughta run about, say, twentyfive to thrity dollars, at the most. Wouldn't yall say?" asked Hoke.

The manual dropped from the pale, glistening face and rose again, like a shield.

"I'd say in that neighborhood," said Tynce, brightening. "You come up on it yet, Mister Salesman?" asked Wess.

"Fellows," said Jim, lowering the manual. "Yollain't #talking about dimestore duminum, here. This is genuine stainless steel. Last you a hundred years."

"Yall planning on living that long, boys?" asked Wess. They laughed - all except Tynce who looked back at

his bride.

"Listen here," said Jim, untying his apron. "You got a life-time get antee on this stuff...uh...cookware set. If a handle breaks off, you get another 'un free for the rest of your natural born days. Then them grandyounguns of yourn gets 'em for free."

"I didn't think wit'd tear up," chided Wess.

"Well," he said, tossing the apron to the linoleumed counter. "I meant if it was to."

"But it could?" asked Wess.

"I doubt it," he said, adamantly, banging a pot on the counter.

A hush swarmed on the room, but the ladies resumed their conversations as the men began talking again.

"Free handles, Auh?" said Hoke.

"Yeh," said Jim, advancing toward them with a mirroring pot bottom. "Show me sommers you can beat that!"

"What about if somebody was to break in and steal one?" asked Wess.

"Well, that ain't hardly likely. Now is it?" asked Jim.

"Naw," said Hat. "They ain't nobody around Calvin, Georgie that sorry."

"I forgot to mention something, I think," said Jim. "Did I tell yall, yall get a free, bonus stainless steel vegetable grinder in the bargain?"

"No," said Hat.

"Well, you do," said Jim, dragging a cardboard box with bold, black print from beneath the table and, one by one, placing each gleaming, cupshaped section in a circle. He stationed and snapped the rotary grinder to the table top. "Extre blades for carrots and onions and celery and cucumbers and apples. You name it, and it'll grind it.

Make the best dang coldslaw you ever set your teeth into.

"Auntee Dilmer, you got a little cabbage I could get hold of?" he called over their heads.

"Look in the bottom of the frigidaire, Son," she answered and went on talking to Alma.

He turned to the refrigerator and came back with a head of cabbage, skillfully cleaving it into quarters. At once, he placed a bowl beneath the spout, and turned the handle on the cabbage studyed the wedge shaped grinder, stuffed with cubby causing green shreds for till the bowl. Then the dumped it smarth on the table and slid the bowl away.

"Now, all you got to do is snap off the old cabbage grinder and snap on the tater slicer and you got a mess of tater chips for supper, quick as a wink."

And quick as a wink, one of Miss Dilmer's new red potatoes shot through in uniform slices to the table top.

"And onions," he said. "Watch this. Yall could do it your ownselfs, fellows."

The onion mushed through and heaped on top of the potato slices.

22-Daugharty If Wess If

"Yall ever tried to cut up a carrot?" he asked.

"Huh uh," Hoke said. "I ain't," said Hat, tonfly try is to read Wess of his States immutable intractions "I ain't," said Hat, tonfly try is to read Wess of his States intractions "he said, already back from Miss

the play

Dilmer's refrigerator, and the orange shreds mounded the heap, like shreduclay on a hilltop.

"I swyannee to goodness!" said Tynce.

"Listen here," said Jim. "Did I tell yall about the hostess gift?"

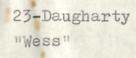
"Huh uh," Tynce said.

"Well," he drawled. "I hate to tell yall, but this'un just goes to the ones that the ows a party for me. Miss Dilmer, over yonder'll get one. But I'll let yall see it."

He dragged another box from beneath the table. as they leaned over to see.

From the box, he removed one, two, three, four, five. six stainless steel knives, the last whacking through the mound of vegetables and parting them in a valley.

"We can't buy them offn you?" Hat asked, reaching to touch the blade of the cleaver .



"Nope," he said. "Fraid not,fellows. Them's just for the ones that thRows me a party."

Styrofoam and placed them in the box, slipping it beneath the table.

Hat looked crestfallen, of Jim consoled him.

"But," fer said, holding a finger in front of his face. "With the twelve stainless steel cookware set, you get another bonus prize. That's the good part. Guess what it is?"

They leaned famished faces toward him.

"Yall ever seen how coffee stains mess⁶up a 'luminum coffee pot? Yall ever tasted it when it come out bitter as QUI'nine?"

They nodded.

"Well, look at this," he said, magically producing a sleek stainless steel percolator. It grew irridescent in the light above the center of the table.

Tynce, Hat, and Hoke touched it gingerly and exclaimed.

"Now wouldn't you fellows say one hundred and ninetynine dollars and ninety-five cents ain't all that much to



to be a asking for a set like this, plus two bonus gifts: a handy-dandy vegetable grinder and a coffee perkerlater that ain't never gonna brew up no bitter coffee."

"Don't sound like too much to me," said Hat, laughingagreeably with a self-deprectory chuckle.

"I ain't got nothing on me but a check," Hoke said wistfully.

"We could shore use it, just setting up housekeeping with what Mommer divided with us. Got mending on nearly bout ever cookpot in the kitchen," said Tynce. "Reckon yall could let me have it on time til my roastinears gets made?"

"Shore," said Jim, slapping him on the shoulder.

Wwess, who had remained reared back on the heels of the chair, chuckled softly.

They looked at him.

"You oughta go on and got your Ma a set while he's here," said Hoke.

"Naw," said Wess. "Yall go on, boys. I'm afeared I might disfurnish yall. Besides, you can't never tell, I mought up and decide to thRow a party or something."



"Yeh," said Hat. "If we done that we could get us a set of them knives, too."

"Me and Alma's been planning on having a fishfry, anyhow," said Hoke.

"We'll come," said Tynce.

"Let me get that down," said Jim, writing rapidly on a blank pad. "Next week I got a opening, I think."

"I'll take it," said Hat.

"Now let me get yalles orders down before I get mixed up again," said Jim, switching pads and scribbling numbers. "You ain't got none I can take home with me tonight?" asked Hat, as disappointed as a child at Christmas.

"Nope," said Jim, writing. "But they'll come in the mail long about three or four weeks. Give'em time to get from the factory out yonder in Chicargo. You know how fur that is from Georgia," he said, looking up with a wink.

"Yeh," said Tynce. "We'll just have to wait."

"Let me just get yalles taxes and shipping charges figgered up. Give me a minute," said Jim.

Tynce reached forward and fondled the percolater, and drow his hand back as Wess wiped the smudges away with his



handkerchief.

"Yeh, you boys is natural smart!" He said. "Ain't everday yall get the chance to get shed of two hunderd AND FiFTY dollars you grubbed out in the fields, Next time the Watkin man comes by, I'm sending him to yalles house to unload his roach poison on. GonNA Tell him to the w in some 'niller flavoring for a bonus. \backslash

#I'll tell him if he don't see sign of yall to go on .* /